



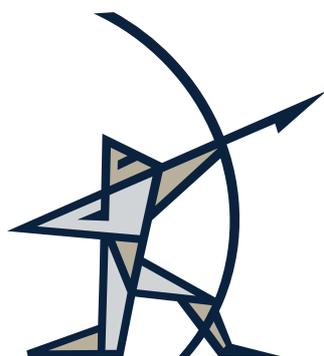
Capability Statement

Advancing analytical solutions
to commercial problems.

www.iresolve.solutions



Precise analysis & pragmatic advice.



WHO WE ARE

iResolve provides expert commercial services to the construction and engineering sectors.

We are committed to advancing analytical solutions to commercial problems.

Our affordable and effective services are founded on precise analysis and pragmatic advice.

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- **Expert Services**
 - **Claims Management**
 - **Dispute Avoidance**
 - **Commercial Resolution**
 - **Commercial Management**

COMMERCIAL

Outcome Driven.

We understand the business disruption caused by protracted and expensive disputes. This is why our core objective is to achieve amicable resolution quickly for our Clients.

We are outcome driven and support Clients by providing;

- Technological and standardised processes that reduce claim preparation timeframes,
 - Fast track resolution processes that are tailored to resolve disputes quickly,
 - Strategic guidance informed by fact-based and statistical analysis.
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At **iResolve** we are constantly looking to reduce the cost and timeframes of our commercial resolution services. We benchmark our rates and services to ensure that we are the fastest and most effective provider of commercial resolution services in the market.

Being commercially driven, **iResolve** prides itself on finding mutually beneficial pricing mechanisms for our services and we are prepared to work under risk sharing agreements or pain / gain mechanisms. For example, we have recently provided our services at 'base cost' with gain share on values recovered above the **iCRA P50** assessed value.

We specialise in;

- Claim strategy and negotiation,
- Risk Analysis including;
 - iCRA
 - New Contract Contingency Analysis
 - Contract T&C's Risk Analysis
- Delay Analysis, including iResolve As-Built Schedule Tools,
- Quantum analysis, and
- Commercial Management



SERVICES

Commercial Management.

iResolve provides commercial management on live projects and have specific expertise that ensures that commercial priorities are expertly managed on behalf of our Clients.

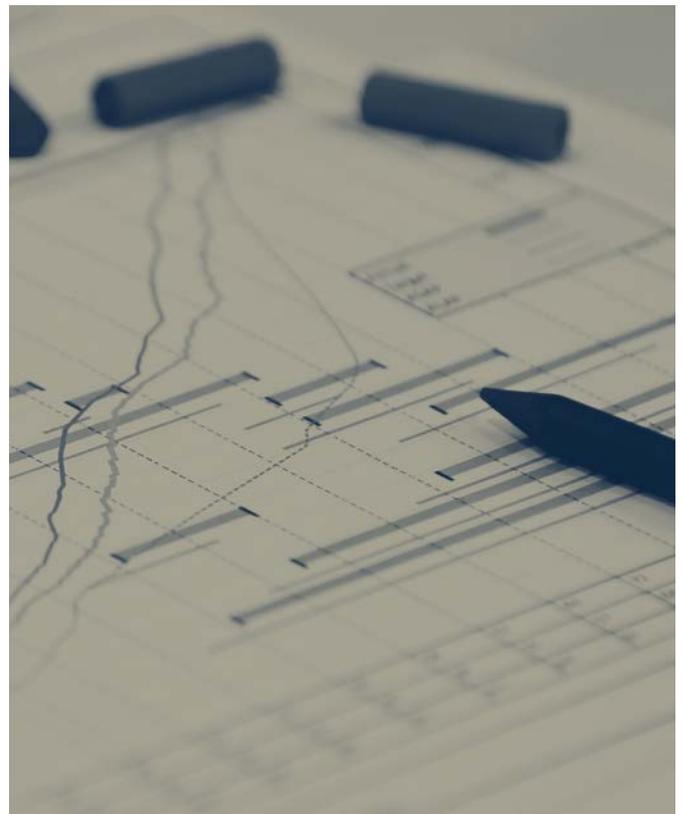
We also offer commercial support during the contract formation process. This may include a review of the contract and commercial risks and recommendations for amendments, or alternatively, appropriate contingency allowances.

We pride ourself on offering live project delay and quantum expertise. Either working in your office or remotely, our delay and quantum experts support project delivery by ensuring adequate records are captured and claims are assessed correctly and in accordance with the contract.

Risk Management.

Specialising in claims risk analysis, at iResolve we have developed our own specialised software called iCRA.

The **iResolve** Claim Risk Analysis (iCRA) tool forecasts claim outcomes and informs strategic decisions.



Strategy & Management.



At iResolve, we understand the complex stakeholder requirements of managing claims within large corporate organisations. This is why our claim management strategies and processes always consider organisation structure and internal communication protocols.

We work with our Clients to provide ELT and Board briefing papers that clearly set out the status of progress of the claim. We also offer interim prospects reports supported by **iResolve** Claim Risk Analysis (iCRA).

Internal stakeholder management is only half the equation. Our strategic commercial expertise helps our Clients determine the appropriate resolution process, tailored to the size and complexity of their claim. Our independent and bespoke short-form processes offer resolution at a fraction of the cost normally incurred in arbitration or litigation.

iCRA aggregates the team's understanding of the claim to determine a range of probabilistic outcomes, this analysis may be used to inform strategic decisions, such as, whether to formally pursue or defend a position. If a Client elects to pursue a claim, iCRA may be used to determine the walk away position and or the most advantageous resolution process, to supplement legal prospects reports and determine financial provision. iCRA helps build strategic alignment, especially where on-part acts on the behalf of other.

TOOLS

Analysis & Technology.

In our commitment to advancing analytical solutions to commercial problems, we use technology to inform our outputs and have developed our own technological tools to short cut conventional dispute processes.

iCRA Claim Risk Analysis Tool

A tool exclusive to iResolve, iCRA allows each head of claim and their associated risks to be modelled separately. The modelling is dynamic and can be adjusted in real time to show the impact that a specific risk has on overall claim recovery. Often independent claim assessments take many months and involve significant costs.

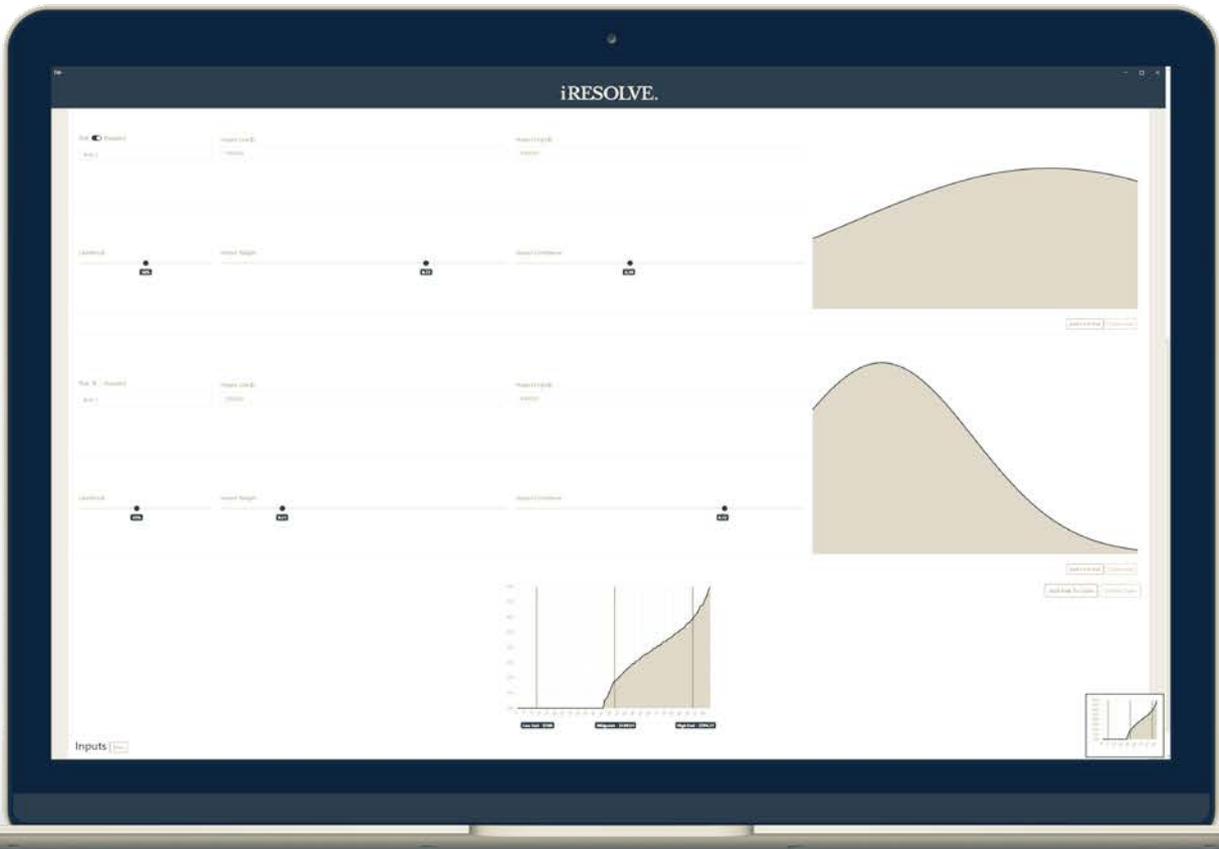
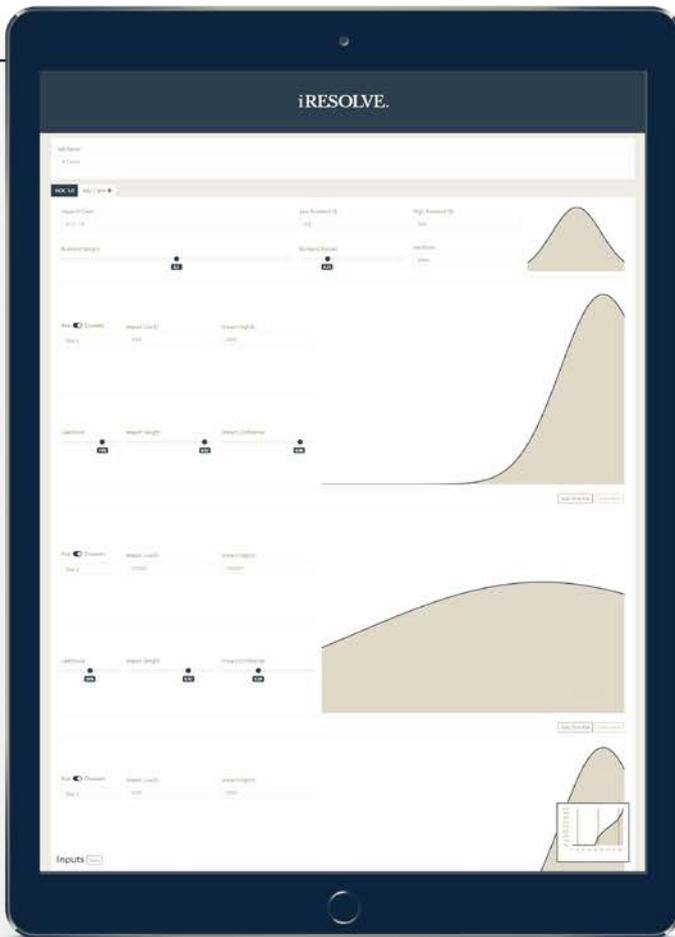
iCRA short cuts this process by aggregating the teams understanding using Quantitative Risk Analysis techniques.

iCRA can inform:

- **The walk away position in negotiation,**
 - **The Heads of Claim most likely to succeed or fail, and therefore, where to focus resources,**
 - **Revenue recognition in annual accounts,**
 - **Litigation funding and Insurance Recovery.**
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Fast As-Built Tool

To assist with our delay analysis, we have developed a specialised as built tool, which is used to develop as built programs from the forensic evidence in a much faster way than is traditionally achieved. This results in a significant saving in time and cost for claims and produces an excellent outcome for our Clients.



OUTCOMES

Commercial Resolution.

Industry studies suggest that most claims are settled by negotiation. One of the advantages of negotiation is that matters, other than those in dispute can be discussed as a means to breaking the deadlock.

Negotiation

iResolve offers a structured negotiation framework designed to leverage all commercial options. The Core Objectives of our commercial resolution framework are to:

- **Build trust,**
- **Bring parties together,**
- **Create a sustainable platform for future business.**

We have successfully negotiated and resolved matters in excess of \$500M whilst delivering on these Core Objectives.

Notable Projects included:

- **Highway Melbourne (Victorian Roads)**
- **Highways Pacific Coast**
- **Water Treatment Queensland and New Zealand**
- **Mining Perth**
- **Rail Perth**

Combining expert best practices to strengthen our Clients negotiation position, we work with our client's organisations to identify all 'below the line' items (those items outside of the dispute). We ensure documented and structured negotiation and timeframes are adhered to and we advise on claim prospects using iResolve Claim Risk Analysis.

iResolve have a detailed understanding of the law and apply expert witness best practices/ standards to get the best outcomes for our Clients.

We specialise in using technology to assist with our assessments which reduces the timeframes for delivery and often partner with our Clients and offer flexible pricing models that are based on claim outcomes.



EXPERTISE

Claims Strategy & Commercial Management Team.



John Lewis
Managing Director

With over 20 years experience with leading contracting companies in the United Kingdom, United States and Australia, John has expertise in planning, project controls, claim management and dispute resolution in the oil & gas, power and infra-structure sectors.

Specialising in commercial resolution, John has acted as Global Contracts Manager for GE Oil & Gas and Group Commercial Manager for Origin Energy and has successfully managed and negotiated disputes in excess of \$1 Billion (USD) and has pioneered the adoption of statistical analysis to inform commercial strategy.

John started his career as a setting out engineer and construction manager in the United Kingdom managing onsite construction activities on large civil engineering and utility projects, including Heathrow Airport's Terminal 5 project.



Stewart Campbell
Director Claims & Adjudication

Stewart has over 30 years of significant and diverse construction industry experience, working in both the United Kingdom and Australia. Performing various roles, including contract management, claims management, superintendent and project management roles, Stewart has delivered and managed contracts in different sectors for consultants and contractors. Stewart is a leading industry professional in the art of administering contracts and has a working knowledge of a range of contract mechanisms from traditional construct only to design and construct, incentivised reimbursable contracts and PPP/PFI amongst others.



Mark Kehoe
Senior Consultant Claims & Risk

13 years of working in the construction, infrastructure and utility sectors, Mark has held a number of key site-based positions, including commercial, contracts and project management roles and has a wide breadth of practical industry and estimating experience, which led to him becoming General Manager of a Civil Engineering Company, leading a diverse range of complex projects and teams.

With a very strong commercial background and solid project experience, Mark has a pragmatic approach to commercial management. Mark is currently undertaken a MSc in Construction Law, which has granted him an ability to handle the wide range of commercial matters that arise on construction projects.



George Mackintosh Keiller

Associate Director Claims & Forensic Research

George has provided senior commercial management and project controls services to the construction, resources, oil & gas and infrastructure industries for over 35 years. He has a broad range of industry experience, gained from working in many countries, including, Scotland, South Africa, Oman, UAE, Saudi Arabia, Papua New Guinea, Mongolia and Australia.

With a broad skill base, which spans the full range of quantity surveying services, George has a significant track record of contract, commercial management, project controls and Alliance management.



Rebecca McKenna

Senior Consultant Claims & Forensic Research

With over 15 years major project experience, Rebecca has worked with leading oil & gas companies in exploration and appraisal, drilling and offshore platforms and pipelines both in Australia and internationally.

Rebecca is recognised as an accomplished supply chain specialist with considerable achievements in developing and executing strategies which meet business objectives, accountability and controls.

Project Advisory.



Shane Chidgzey

Director Project Advisory

Having worked in the mining/metals, oil & gas, infrastructure and building Industries as a planning and project services professional since 1999, Shane is recognised as one of the leading project and strategic portfolio planners in the industry and has held positions with many Leading global mining, oil & gas clients and EPCM organisations supporting the execution of landmark projects.

Leveraging on a solid background of Lean Six Sigma processes Shane is able to ensure that a focus on these quality systems is utilised in the planning process, ensuring the successful execution of major portfolios and mega projects. Shane is recognised as an expert in the project delay & disruption assessment process, providing forensic analysis and determination services for project disputes.

EXPERTISE

Risk & Technology Team.



Waylon Whitehead

Head of Risk

Waylon is the architect and driving force behind iResolve's Claim Risk Analysis (iCRA) process. Using his 20+ years' experience gained on international multi-billion-dollar projects, Waylon frames questions in a way that ensures the full range of potential outcomes are captured in the iCRA.

With several articles published in the area of project risk analysis, Waylon is considered one of the leading experts in his field.



Chris Dixon

Director Risk & Quantum

Chris has over 20 years of international experience working with major contractors and operator/owner organisations in the oil & gas, resources and construction and engineering sectors and has extensive experience in identifying opportunity and risk to provide statistical range analysis.

Chris's Specialist skills include: quantification of prolongation cost claims and disruption analysis, contract management, statistical range analysis, risk identification.



Sambhav Jain

Consultant Delay, Quantum & Risk

With a focus on planning, estimating and project management, Sambhav is a strong member of the Risk Team with core strengths defined in management, communication, coordination, design and organisation.

Having completed a master's degree in Construction Management and Project Management Sambhav has an excellent academic record and achieved various awards. Sambhav also holds a bachelor's degree in architecture, where he has worked professionally for several years giving him detailed insight into how the industry works. Sambhav also assists Bond University, educating future students in the field of project management.

Delay Team.



Barry Greensmith

Head of Delay

Barry has 40 years' experience in the local and international construction industry which includes consulting to subcontractors, contractors, owners and lawyers in relation to project delivery and contractual matters.

Successfully carrying out countless assignments that encompass planning, contract documentation, project management, claim submissions, preparation of expert reports, tender evaluations and litigation support; Barry's breadth and depth of experience covers a multitude of sectors, including on-site construction, oil & gas, power generation, mining and resources, industrial/manufacturing, civil/infrastructure and building.



Matt Kitchin

Director Delay

With over 20 years international experience Matt is a recognised project planning and programming expert throughout the mining, oil & gas industries.

Highly regarded in the Building and Commercial Development industry due to the successful delivery of many complex projects, Matt specialises in forensic schedule analysis to support the project claim prevention/ protection and determination process focused mainly of Building and Commercial developments.



Jesse Mitchell

Associate Director Delay

Jesse is an up and coming delay analyst with a civil engineering degree. He has a highly sought after range of skills including significant expertise in all types of planning software which he combines with his strong commercial acumen. With 8 years' experience on major building, infrastructure and resource projects Jesse now specialises in forensic planning and dispute resolution.

Jesse is a Member of the Australia Institute of Project Management.

EXPERTISE

Delay Team.



Brendan Crisp

Associate Delay

Brendan has over 20 years of experience working in the construction industry, on projects ranging from small scale construction projects to mega oil & gas, refinery and smelting projects. Having been involved in planning for the past 16 years Brendan has an excellent technical and applied understanding of project controls.

Working with large multi-national companies around the world on various projects, Brendan has gained a thorough understanding of Engineering, Procurement, Contract Administration, Construction and Commissioning/Start-up processes.



Andrew Collins

Associate Director Delay

With over 15 years international experience, Andrew has worked for major Contractors and Operators across Australia, Canada, Saudi Arabia and United Kingdom. He has specific expertise in forensic delay analysis, project planning, and cost engineering.

With real world experience of all project life-cycle phases within oil & gas and mining, rail, infrastructure and building, Andrew has worked on a variety of projects, including Queens Wharf Brisbane Integrated Resort Development, Eglington Cross Rail project - Toronto, Arrow Energy Shell / Petrochina Joint Venture LNG Project & APLNG Project.

Quantum Team.



Thomas Lee

Head of Quantum

Thomas is a highly skilled and experienced Chartered Quantity Surveyor with over 15 years of international experience in cost planning, commercial management and claims preparation for clients and top tier contractors in residential, mining, major infrastructure and civil projects. Highly experienced in analytical QS, Thomas has a depth of construction knowledge gained on-site and a diverse portfolio of engagements including secondments with clients, PQS, contractors and claims, accounting and consulting firms.

Thomas' most recent projects have been across all sectors including, oil & gas, mining and infrastructure, he has also worked on a number of significant international projects.



Joel Glover
Senior Associate Quantum

Joel is uniquely placed to provide dispute resolution and quantum services to both the United Kingdom and Australian markets and has over 14 years international experience working within the construction industry providing cost consulting and dispute resolution services.

Appointed quantum expert on multiple occasions, Joel has considerable experience working within and managing larger quantum teams supporting appointed experts.



Chris Dixon
Associate Director Quantum

Chris has worked extensively providing quantification of prolongation cost claims and disruption analysis with major contractors and operator/owner organisations in the oil & gas, resources and construction and engineering sectors. With over 20 years international experience, Chris is a leader in his field as Associate Director Quantum.

Chris's Specialist skills include: quantification of prolongation cost claims and disruption analysis, contract management, earned value management, cash flow projection, project delivery services cost estimating, capital cost estimating, operating cost estimating, scheduling, invoicing and cash flow management, and quality assurance.



Nic Chia
Consultant Quantum

Nic has recently made the career transition to the construction industry, and is acquiring invaluable commercial experience and developing into an excellent Quantity Surveyor.

Nic has recently completed a Masters degree of Construction Practice and Post-Graduate Certificate in Building Information Modelling and Integrated Project Delivery with Bond University. Nic has had great exposure to the industry throughout his study, including working along-side industry leaders before commencing his time with iResolve.



CLIENTS





PROJECTS

In 2019 the aggregate value of disputes under iResolve management exceeded \$500M.

Notable Projects include;

- Highway Melbourne (Victorian Roads)
- Highways Pacific Coast
- Water Treatment Queensland and New Zealand
- Mining Perth
- Rail Perth



 **iRESOLVE.**

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